

# AI-powered underwriting: From risk to rewards

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- 1** Responsible and ethical use of AI
- 2** Where AI could help
- 3** Deep-dive of use cases

# Have you eaten your rocks today?



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AI Overview Learn more

According to UC Berkeley geologists, people should eat **at least one small rock a day**. Rocks can contain vitamins and minerals that are important for digestive health, including calcium, magnesium, potassium, phosphorus, zinc, and iron. Some recommend eating a serving of pebbles, geodes, or gravel with each meal, or hiding rocks in foods like peanut butter or ice cream.

ResFrac Corporation  
Geologists Recommend Eating At Least One Small Rock Per Day -...  
May 19, 2021

The Geological Society  
The Geological Society

climatehubs.usda  
Climate-Smart Agr Amendments  
Some of the vital nutr naturally in rocks incli

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Geologists Recommend Eating **At Least One Small Rock Per Day**

“In order to live a healthy, balanced lifestyle, Americans should be

Source: [https://searchengineland.com/google-ai-overview-fails-442575\)](https://searchengineland.com/google-ai-overview-fails-442575))

# Sample guidelines of responsible use of AI

Do not enter confidential or personal information of any kind into generative AI queries in public portals, such as ChatGPT. Assume everything will be public.

Careful review inputs and outputs for accuracy, fairness and bias.

Be transparent and disclose how and why you are using AI to your teams, leadership and end users.

Store inputs and outputs securely and with the ability to explain the outcomes.

Do not incorporate generative AI data output into Allstate datasets or proprietary models unless your management team has received approval from the ACG AI Working Group.

Do not use generative AI cutouts for externally facing content, decisions that may impact outcome for people, business decisions, or for software coding, unless your management team has received approval from the ACG AI Working Group.

**Question: “Do not do this” “Do not do that” – What CAN we do?**

**Response: Be thoughtful about “augmenting humans” vs. “replacing humans” – in other words – supervise your AI (especially in heavily regulated industries)**

# AI can benefit a business in 4 major categories

Speed and efficiencies in general operational and administrative tasks and communications.

Category	Description	Low-Hanging Use Cases
Internal operational efficiency	Speed up or automate operational and administrative tasks and communications	Summarize meeting notes, summarize emails, writing and translation.
Customer service availability	AI engine connected to customer interaction engine	Always-on chat, common task self-serving, call analysis
Increase Top Line	Optimize segmentation, customer	Customized retention and pricing tactics
Improve Bottom Line	Increase the speed and accuracy of loss costs improvement	Faster adjuster experience, auto-detection of fraud

We will now dive deeper into some potential use cases.

# Use case: claims fraud

## Problem statement

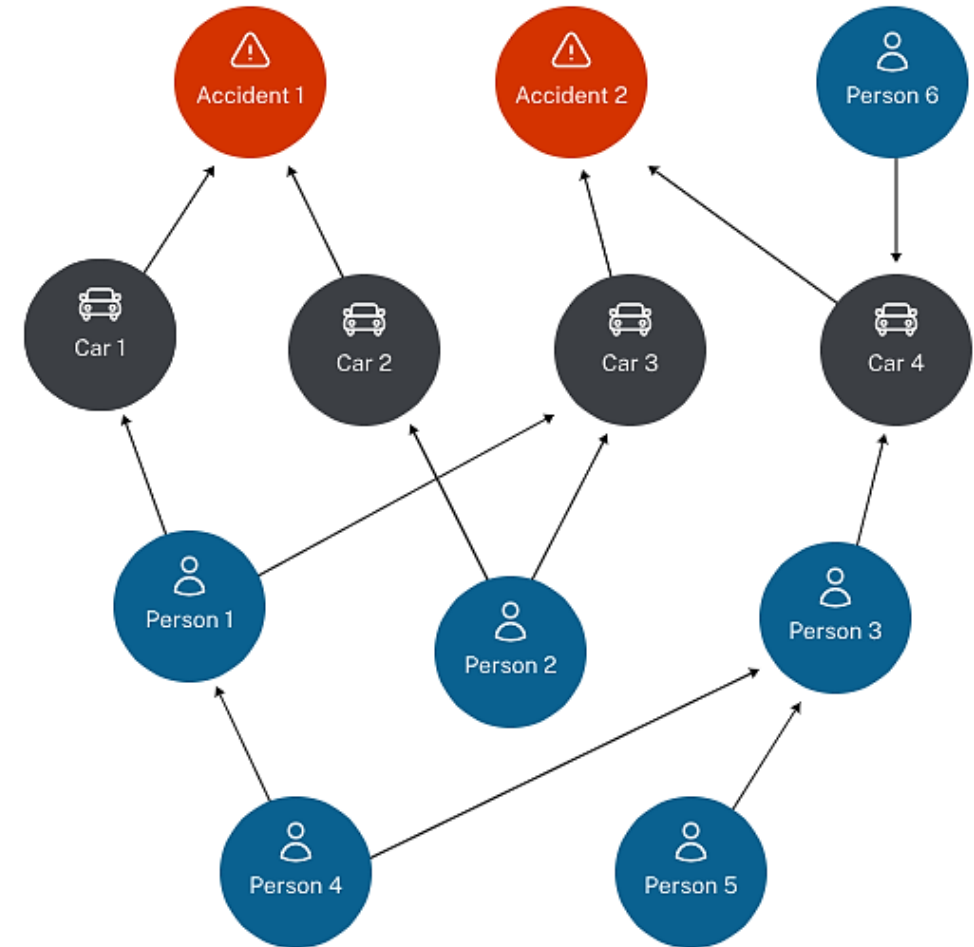
- Detecting staged auto theft, staged collision, and staged vandalism leading to substantial financial losses and increased premiums.

## How AI can help:

- Identify probability of staged fraud at real-time scanning all claims automatically defining major risk factors/ reasons for the alert including pattern matching, anomaly detection and relationship pathfinding, identify synthetic IDs, fraudulent communities and relationships to previously highlighted fraudulent activities.

## Why it matters:

- Improves loss cost and keeps lower premium to customers.
- Improves operations efficiency and reduces operations cost by automatically scanning claims.
- Increases customer trust.





# Use case: geolocation analysis

## Problem statement

- Integrating geolocation data with claims data to optimize claims and underwriting

## How AI can help:

- Identify unusual driving routes and driving patterns.
- Time and place correlations with other data sources: traffic, weather, etc.
- Witness verification.
- Creation of risk routs and maps.

## Why it matters:

- More accurate geolocation risk profiling optimizes pricing and reduces premium leakage.
- Reduces fraud, improves loss cost and keeps lower premium to customers.



# Use case: customer interaction analysis

Let's look at a banking use case first...

## Problem statement

- Summarizing customer interactions to enable customized individual resolution as well as general business insights.

## How AI can help:

- Text-mining to identify common requests.
- Provide unprecedented and fast insights.
- Embedded AI engine can serve as sales or service assistant for customized recommendation (coverage review, discount and deductible review, etc.).

## Why it matters:

- Improves customer retention and NPS.
- Improves operations efficiency and reduces operations cost by automatically scanning claims.
- Increases customer trust.



**We've come  
a long way**



Still image from  
2001: A Space Odyssey, courtesy of Stanley Kubrick Productions.

And we  
have a long  
way to go



Source: The Jakarta Post,  
<https://www.thejakartapost.com/life/2019/01/26/robots-serve-up-food-and-fun-in-budapest-cafe.html>

## Q&A – Connect with me

- Chief Risk Officer, Chief Data Analytics Officer, FinTech Advisor
- >20 years of data analytics experience in the financial services industry in both Canada and the US
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